

IBM Maximo Assist

**Bring technician
productivity and
engagement to
the next level**



A digital re-invention

is disrupting the operating model of asset intensive industries



Equipment is connected and can predict its own failures



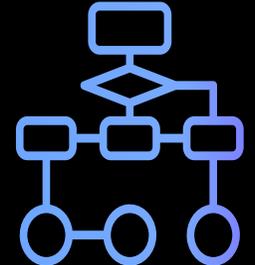
Artificial Intelligence (AI) is changing the driving experience



Airports are becoming automated



Buildings are smart and operate more efficiently



Assets are more complex driving engineering complexity

The underlying solutions supporting these assets must change

Daily challenges IBM hears from clients

We want to decrease downtime / improve maintenance

\$21K / Minute

Cost of unplanned downtime in large scale auto production

False Positives

Up to 30% in excess maintenance costs

70%

Hours lost with reactive versus preventive maintenance

We need to derive new value from data...

82%

of asset failures appear randomly

99%

of data collected from sensor-enabled assets goes unused

We are losing the most experienced technicians...

30%

of the total workforce is retiring

32%

average turnover in the field workforce

\$170B

cost of safety incidents in US industries in 2019

We want to decrease rework and warranty cost...

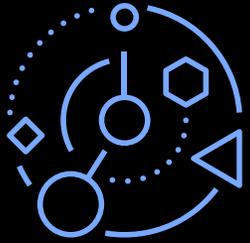
1.2%

of annual revenue is rework and material waste costs

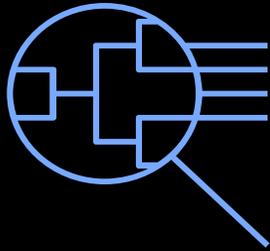
2.0%

of annual revenue is warranty work costs

The operating model change also applies to technicians



Equipment becoming more complex



Equipment remotely monitored



Experienced technicians retiring



Higher churn for newer technicians



Safety concerns increasing



Maintenance technician support processes

Common



- Aging workforce problem
- Pen and paper world
- No standardized repair processes
- Unnecessary repair and parts replacement
- Data in disparate silos or tribal knowledge
- High overall maintenance costs

No significant change in the way the field service teams operate

Contemporary



- Tools for digital native workforce
- Reliability centered maintenance
- Leverage expertise and share knowledge across organization
- Reduced mean time to action and improved first time fix rate

Technicians are more productive, safer, and in compliance

Organizations can reduce maintenance and operational costs

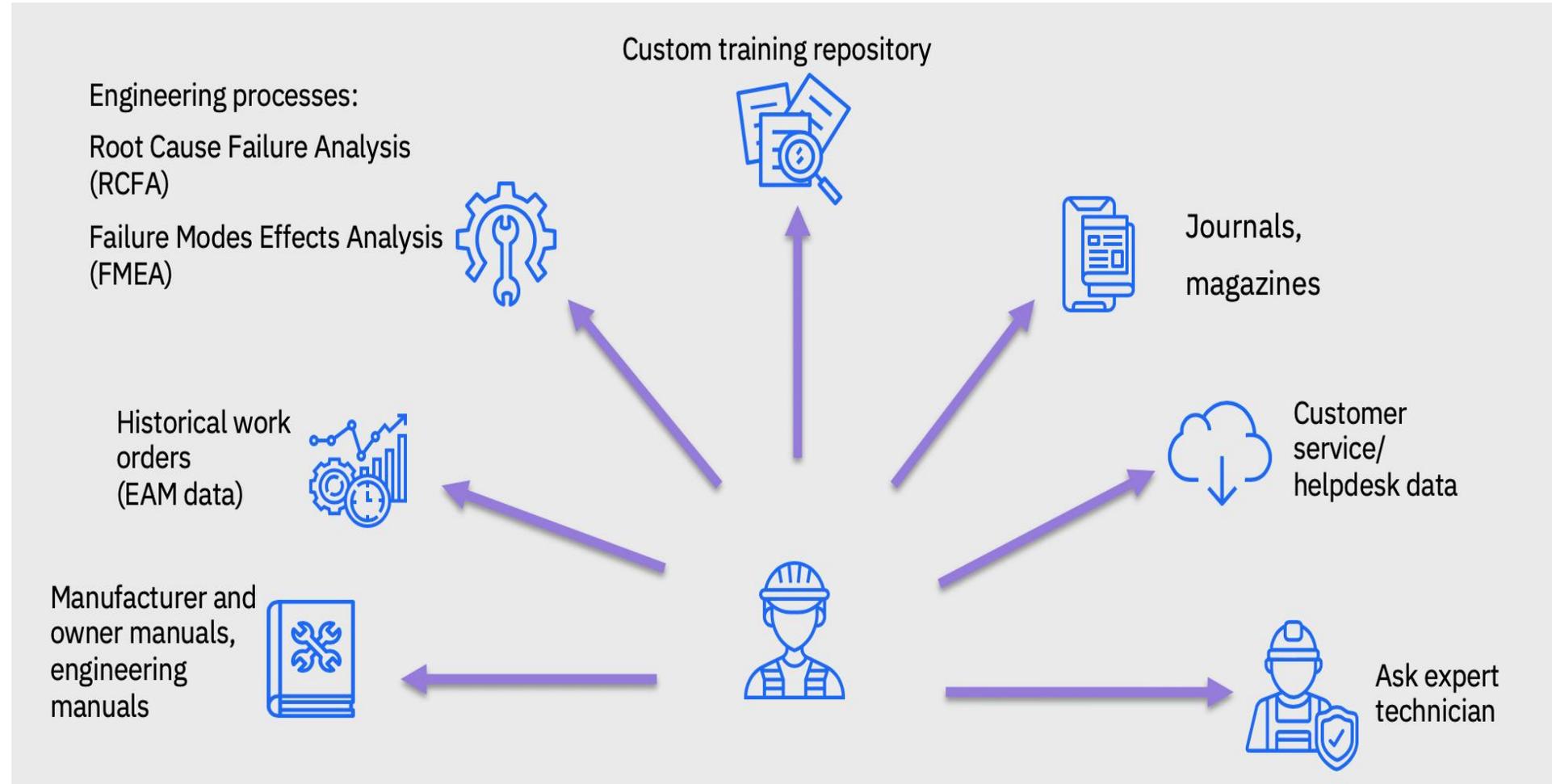
Empower technicians to work autonomously by enabling them to obtain AI guidance or remote expert assistance whenever they need it

20% - 40%

Increased productivity and first time fix

50% - 75%

Reduced training costs



Benefits: Reduce mean time to repair, boost first time fix rates, improve technician productivity

Why Maximo Assist?

- Improve **technician productivity**
- Boost first time **fix rates**
- Reduce mean **time to repair**
- Reduce **training costs**
- Reduce **troubleshooting time**
- Increase **asset availability**
- Reduced overall **maintenance costs**
- Improve **data quality and reporting**



Journey to Predict powered by Assist



Visual Inspection
Visual Anomaly detection

Monitor

Manage and detect anomalies



Health

Manage Health

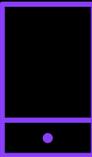


Predict
Use data to predict failures

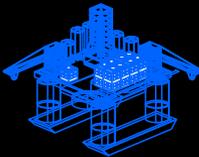


Manage

Understand and manage maintenance



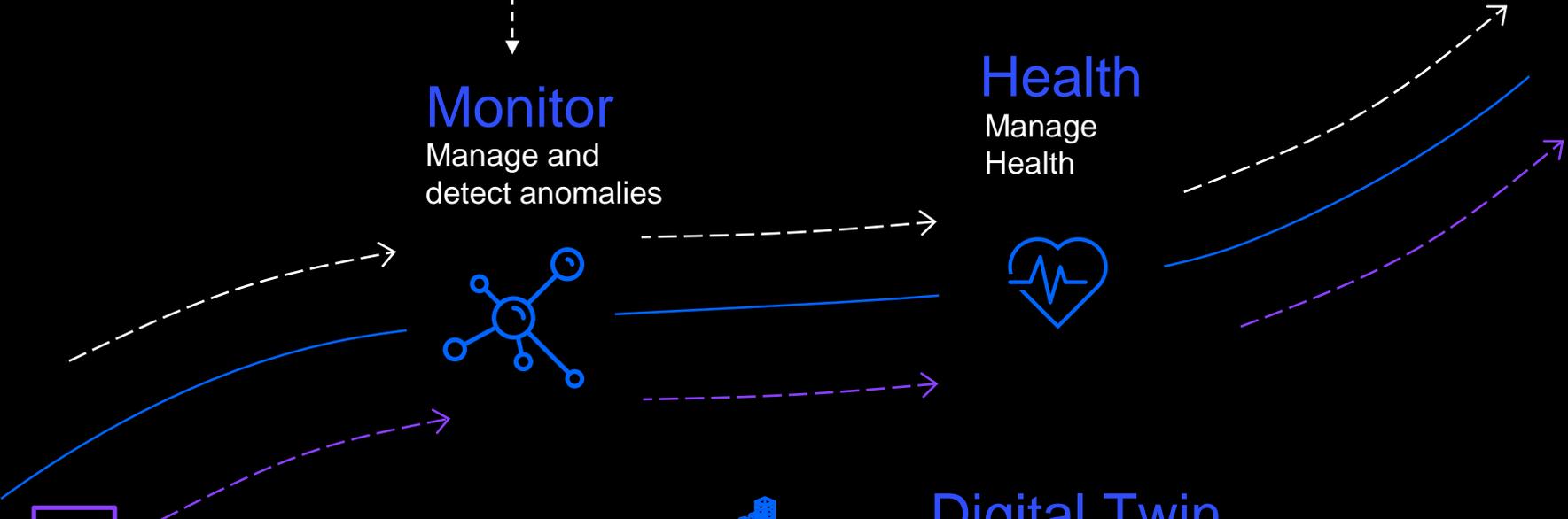
Mobile/Assist
Inspect
AI/Remote Assist



Digital Twin

1-click download

Application Suite



Maximo Assist leverages next-gen technologies to help technicians perform the job more **effectively, accurately, and safely**



How it works: solution components

PREPARE



Collect documentation and data

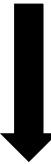


Refine and train model



USE

Triggers



AI Engine



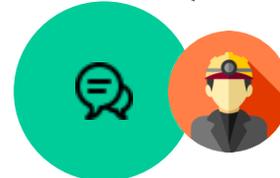
Maintenance Management System

Work history

Work assigned to technician

Responses / Recommendations

Questions



Ask questions

Examples:

- How do I check the motor starter overloads on Refiner Pump 1271?
- Cooling Water Pump VFD 57445 is displaying Failure Code FC002
- RTD #3 on Crusher Conveyor Motor #2 is reading 140 degrees C. What could be the problem? (Diagnosis)
- How do I change the bearings on High Pressure Compressor #8?

Get Recommendations

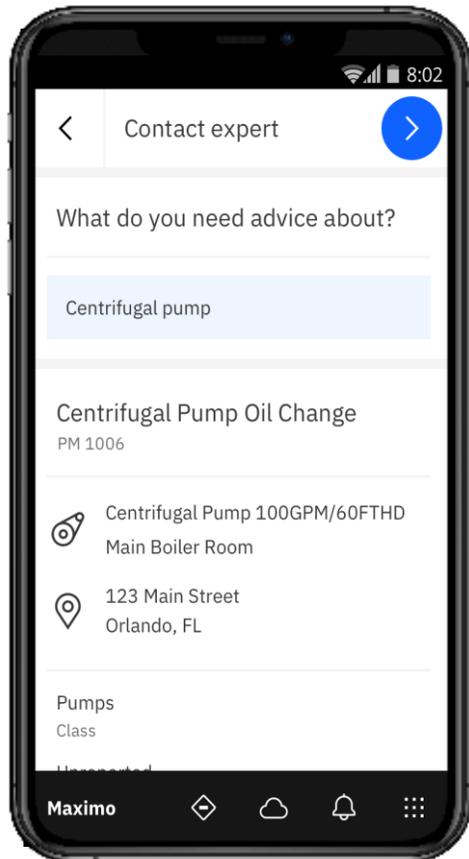
Examples:

- Maximo Assist provides most probable resolutions based on work order assigned
- Craftsperson can document other physical observations to have Assist refresh resolutions
- Troubleshooting guide

Augmented Reality (AR) enabled remote expert collaboration

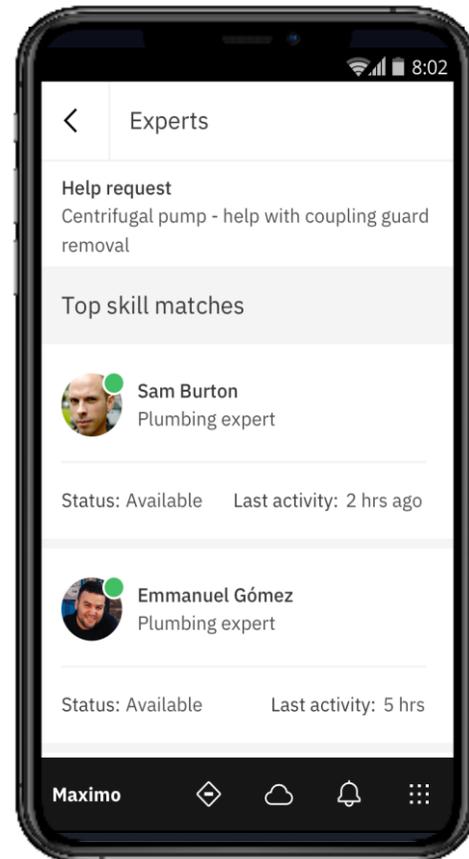
1. Seek advice

Seek advice and contact expert with work order details in context



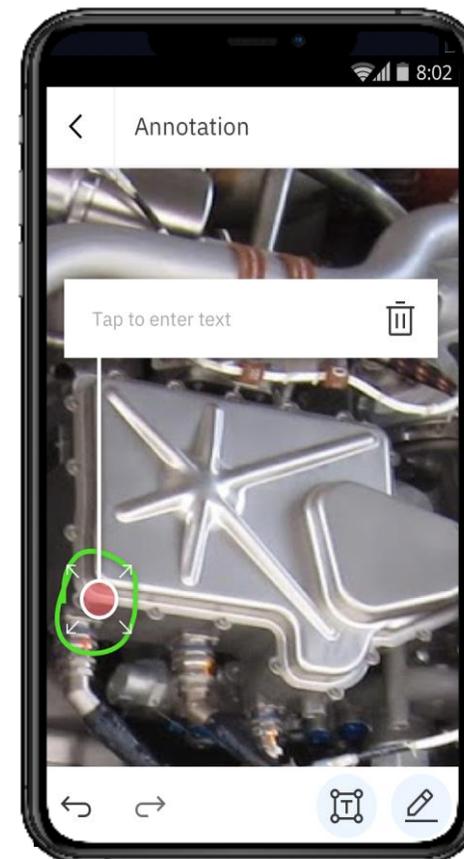
2. Collaborate

Collaborate with an expert based on areas of expertise



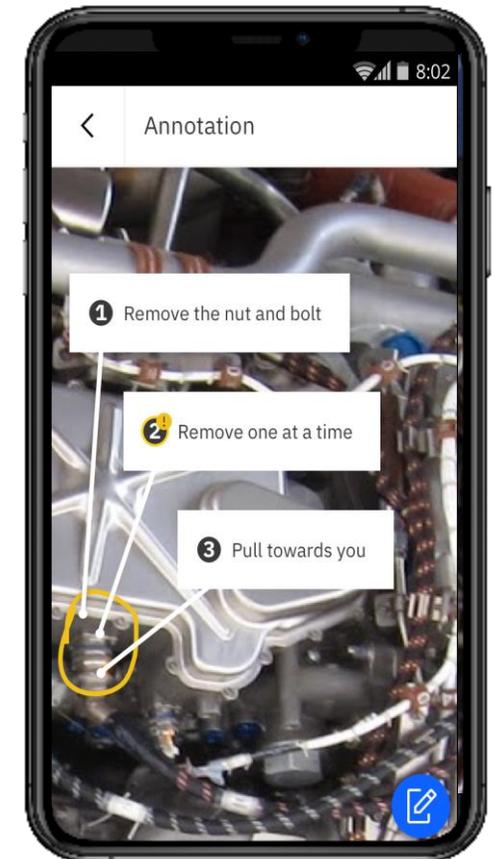
3. Guide

Annotate, diagnose, and get guidance via Augmented Reality (AR)



4. Fix and learn

Fix and learn while saving sessions for future reference and training



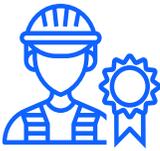
Empower experts and scale tribal knowledge seamlessly



Session history **attached to the Maximo work order** for future reference and added to AI knowledge base



Capture tribal knowledge and make it searchable next time a similar incident occurs



Enhance experience for new technicians by giving them tools to **do the right fix the first time**

Collaboration summary 1 hour, 27 minutes >

Mike Berenstein
Armstrong expert

Eli Burton
Technician

Session Start

I see you're having trouble with uncoupling the power panel?

Yeah, I see it, but I can't get to it.

This model is tricky. Do this.

7 minutes later

Got it.

11 minutes later

Is it suppo

Sometimes.

23 minutes later

Done.

- 1 Remove the 4 screws on the top plate. Marked "access."
- 2 Move the set screw 3 turns clockwise.
- 3 Lift the latch.
- 4 Remove the plate.
- 5 Look for the support coupling. It's here and usually needs takes 1

0:03

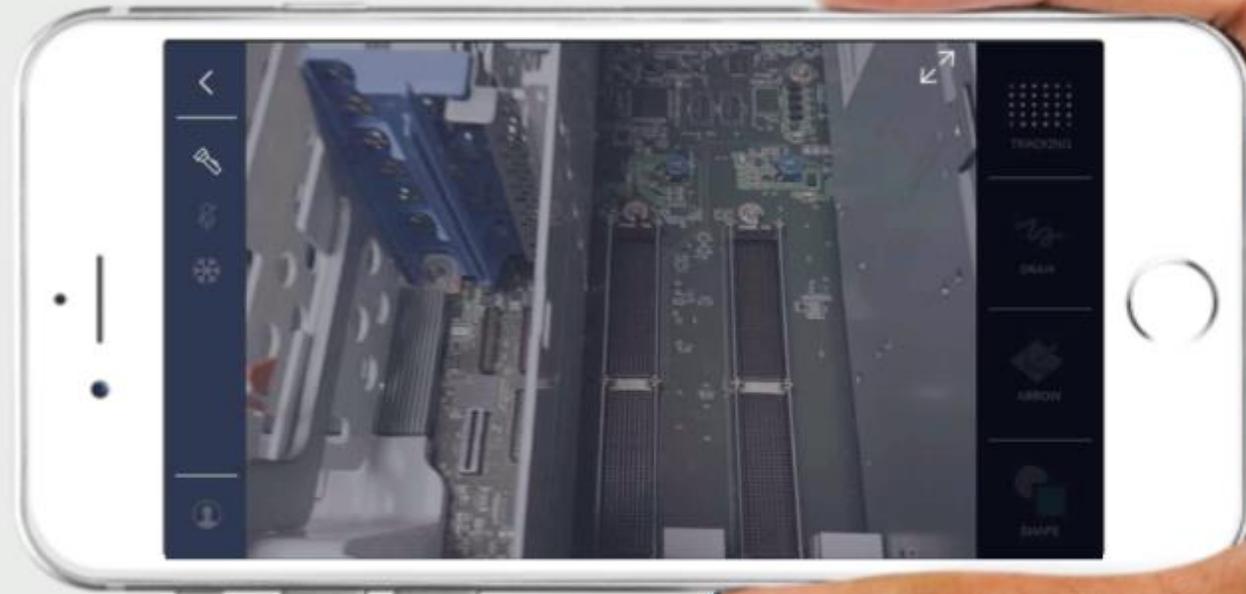
Japanese electronics and semiconductor company

Uses peer assistance to help every technician perform like the best technician

Uses AR peer collaboration and assistance for regular preventative maintenance and **unscheduled maintenance activities**

Marked improvement in the **time to action for junior technicians**. In some cases, junior technicians had the **same wrench time as experienced technicians**

Peer collaboration and AR helped **reduce repair times by up to 50%**



Australia's largest independent oil and gas company

Aging workforce, 80% of time spent researching problem



Absorbed over **600,000** pages of documentation regarding drilling equipment



Time spent on researching **reduced by 75%** which equates to **\$10 Million AUD** worth of time savings



Client has successfully **created a bridge for knowledge transfer** from past to present



Maximo Assist benefits



Improve technician productivity



Boost first time fix rates



Reduce troubleshooting time



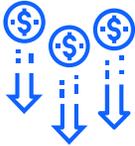
Reduce training costs



Reduce repair costs



Maximize equipment uptime



Reduce overall maintenance costs



25%

Increase in first time fix



\$11.2M

Annual savings in cost avoidance from incorrect procedures and repeat failures



\$10M

Annual savings from reduced mean time to action

IBM